

## *Company Profile*

### ***BALKAN YAPI MALZEMELERİ***

#### **HISTORY**

Balkan fence was established on 2002 as Limited Liability Company as Marketing and Trading Company of Usakligil fence company.

Balkan fence at first time started by focusing on European company especially Balkan Countries. In the last 20 years ago, we improved our capacity of Business and our customer portfolio to Middle east and African countries as well.

Now we have ability to support our customers with all necessary materials like construction and landscaping materials.

Balkan fence company principle are based on trust and transparency with our customers. Our amies are have long term relation with our customers because of that we want to support our customers with giving best services and best prices, furthermore we always try to give exact and direct information to our customers to avoided any miss understanding during our business.

#### **BALKAN YAPI MALZEMELERİ İNŞAAT NAKLİYAT TELEKOM TURİZİM DİŞ TİC LTD ŞTİ.**

Report Type: International Company Profile  
Currency in this report is Turkish Lira unless otherwise stated.

Registered Address: Yeni Mah.Abdülhalik Renda Cad No.6 81490 Pendik- İSTANBUL/ TÜRKİYE  
Telephone: + 90 216 491 25 34  
Business Address: CEVİZLİ MAH. GÜVEN SOKAK. SAFRAN APARTMAN.  
NO:5. İÇ KAPI NO 2. Mal Tepe İSTANBUL  
Zip Code: 34885  
Telephone: + 90 216 491 25 34, +90 552 701 91 54  
Commercial Registration Code: 489618-437200  
VAT No: 138 022 35 25  
Web Site: [www.balkanfence.com](http://www.balkanfence.com)

## STRUCTURE OF ORGANIZATION

Balkan fence is a limited liability company, and its internal ultimate authority is the Board of Directors. The General Manager is held exclusively responsible for daily management. The main departments, General Manager's Office, Sales & Marketing Dept., Export Dept., Administrative Dept.

## SUMMARY

Date of Establishment:	Started business in 2002
Legal Status:	Private enterprise
Registered Capital:	3000000 Turkish Lira
Main Business:	Marketing of Fences, Decor grass and Perimeter Security and construction Systems
Total Assets Balkan fence:	10 million dolar (Dec. 31, 2021)
Total Assets Balkan fence:	50 million dolar (Dec. 31, 2021)
Total Employees	
(Marketing and production):	275
Production Import and export permits:	Yes

## MAIN EXECUTIVES

Name: Mr. Kemal Önel  
Post: Chairman of the Board  
Gender: Male  
Education: University. Bachler Degree (construction Engineer)

Name: Mr. Mahdi Azhdar  
Post: General Coordinator & Business developer Manager  
Gender: Male  
Education: University. Master Degree (MBA)

#### BANKING INFORMATION

BANKS NAME	Branch	SWIFT	IBAN	Currency
AK BANKASI TAŞ	Pendik	AKBKTRISXXX	IBAN NO : TR970004600162001000218429	USD

#### NUMBER OF EMPLOYEES

Employees: 275 (including all Employees in production line of other companies)

#### OFFICE & FACTORY FACILITIES AND OTHER COMPANIES BEHALF OF USAKLIGIL COMPANY.

BALKAN YAPI MALZEMELERİ İNŞAAT NAKLİYAT TELEKOM TURİZM DİŞ TİC LTD ŞTİ. is based at Yeni Mah.Abdülhalik Renda Cad No.6 81490 Pendik- İSTANBUL/ TÜRKİYE

ART GLOBAL DİŞ TİCARET LİMİTED ŞİRKETİ main production facilities is based at are carried out with Turkish machineries and at present, it owns three production lines.

DR MAG PETROL ÜRÜNLERİ SANAYİ DİŞ TİCARET LİMİTED ŞİRKETİ is based at Pstane Mah.Posta SK.Yalıboyu Konakları b blok no1 B/5 Tuzla / İstanbul

TA-RA DOO PODGORICA based at Vakadurovica B.B. Podgorica crna Gora. Montenegro.

#### MAIN BUSINESS & PRODUCTION CAPACITY ALL COMPANIES

Main Business: Producing Fence and Perimeter Security Systems, doors, razor blade wire,

Welded Fence production:	36 MİLYON \$/Y.
Galvanized wire:	60.000 T/Y
Post, Gate and similar product manufacturing:	50000 tons.
Chain link fence production:	10 MİLYON m <sup>2</sup> /Y.
Razor blade wire production:	700000 T/Y.
Noise barrier:	90000 m <sup>2</sup> /Y
Decoragrass:	2,5 MİLYON m <sup>2</sup> /Y

## SALES INFORMATION

Domestic:	2%
International:	98%

BALKAN YAPI Fence and other our companies are being exported to more than 20 Countries such as in Middle East (Qatar, Dubai, Kuwait, Iran, Iraq, Syria, Saudi Arabia...), in Africa (Libya, Algeria, Morocco, Sudan, Egypt, Kenya...), in Europe (England, Germany, France, Bulgaria, Russia, Belorussia, Romania, Macedonia, Serbia, Croatia...) in Asia (Turkmenistan, Georgia, Azerbaijan...)

## NOTES TO FINANCES

Our business Group Companies are rapid growing company, both with investments and sales:  
Until the end of June 2022 the current total assets reached to more than 15 million dollars.

## GENERAL COMMENTS/POSITION IN ITS INDUSTRY

We, following the technology closely, increases its investments day by day and the manufacturing process is carried out throughout ISO 9001:2008 Standards with High Tech and High Quality European and Turkish Machineries.  
We, placing the quality as the most important principal, is carrying out all stages of manufacturing and assembly in accordance with the European Standards.